



**CASE STUDY:** Providing Local IT Services for a Rapidly Growing National Healthcare Staffing Company



**CUSTOMER OVERVIEW**

AB Staffing Solutions is a nationwide leader in travel nurse and Healthcare Staffing. ABSS is accredited and certified by The Joint Commission and has been providing strategic healthcare solutions since 2002. Based in Gilbert, Arizona, the company has been a Netprotechs client for 5+ years.



*For me it's important to trust and enjoy the people you're working with, and I've always had that with the Netprotechs team.*



*Lance Schugg, President, AB Staffing Solutions*



"AB Staffing Solutions is consistently in the Inc. Top 100 with revenues over \$300M annually"



## THE SITUATION

AB Staffing Solutions CEO, Lance Schugg had tried just about everything when it came to IT. From an in-house staff member to an outsourced national company, nothing seemed to be working well with AB's need for quick response times and a match with their company culture. He found the outsourced team to be short-fused and unflexible, causing friction between the two sides. **This left Lance looking for a new team, preferably local, that he could turn to for user-friendly, reliable IT help.**

## THE NETPROTECHS SOLUTION

Netprotechs was a great match with AB right from the start. In particular, Lance took note of the IT team's quick response time and adaptability to his company's passionate and driven culture. Netprotechs continues to manage AB's computers, servers, cloud services, network devices, and private datacenter, ensuring constant uptime, reliable remote access, and concrete data security. As a local business, **Netprotechs has been exactly what AB Staffing Solutions needs, providing first-class customer service, weekly in-person service and maintenance, and direct communication access between the two company's owners.**



Looking for a fractional team to take your mind off IT? *Schedule a free consultation today!*

**CALL 480-386-6967 OR VISIT [NETPROTECHS.COM](https://www.netprotechs.com)**